

EIL Distributor Application

(EIL TELECOM PRODUCTS)

Please TYPE or PRINT clearly the following information for EIL review. All information is strictly confidential.

1. Company Information:

Company Name: _____

Corporation Partnership Subsidiary or Branch-office Sole Proprietorship

Year Established: _____

1a. Mailing and Billing Address:

Address 1: _____

Address 2: _____

City: _____

State/Province: _____

Postal Code: _____

Country: _____

1b. Shipping Address (No P.O. Boxes):

Address 1: _____

Address 2: _____

City: _____

State/Province: _____

Postal Code: _____

Country: _____

Is this the primary location? Yes No If there are other direct company locations, how many:

(Please provide list of locations with contact info on an attached document.)

2. Contact Information:

Primary Telephone #: _____

Fax #: _____

Principal Contact: _____

Title : _____

Phone #: _____

E-mail Address: _____

Technical Contact _____

Title : _____

Phone #: _____

E-mail Address: _____

Sales Contact: _____

Title : _____

Phone #:

E-mail Address:

3. Business Profile

3a. How long has your company been in business?

3b. What is your approximate annual sales revenue?

<N500K N500K - N1M N1M - N5M N5M - N10M N10M - N50M
>N50M

3c. What is your primary geographical coverage?

Local Regional National International (List countries)

3d. How many sales representatives does your company have?

1 3 4 8 9 15 > 15

5. Business Goals

Describe your business goals for the EIL product line e.g. Estimated quarterly and annual turnover
(Include any separate documentation that would be helpful)

6. Communications

6a. What distributors do you purchase products from ?

List: _____

7. Application Review

This application is being submitted for the sole purpose of becoming an EIL Authorized Reseller. The Applicant and agree that this application does not ensure that the Applicant will be chosen as an authorized reseller.

If you have questions, contact EIL Sales at : EIL Telecom Limited
7c Oduduwa Way
Ikeja, G.R.A
Lagos, Nigeria
Tel: 234-1-4979321-2
Fax: 234-1-4968486

Completing all sections of this application helps us determine your eligibility and develop our relationship with you.
Please fill out in as much detail as possible.